

# Forecasting model for the number of long stay Japanese tourist arrivals in Chiang Mai

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#### Abstract

**Aim:** Japan has the oldest average population of any country in the world, and its elderly population is ageing at an alarming rate. As a result, long-stay tourism provides an alternate form of tourism for Japanese retirees. This study aimed to develop a reliable model for predicting the influx of Japanese visitors planning to spend an extended amount of time in Chiang Mai, Thailand.

**Method:** This study used data collected from the Chiang Mai Immigration Office for 43 months, beginning in January 2014 and ending in July 2017. After that, we divided the information into two groups. The forecasting model was developed using Classical decomposition, Seasonal analysis, simple exponential smoothing, Box-Jenkins, and Combining the first data set covering 36 months from January 2014 to December 2016. The RMSE criterion was used to compare the three earlier methods of forecasting accuracy on a second data set spanning January 2017 to July 2017.

Findings: Combining forecasts was found to be the most appropriate method of forecasting the expected number of long-term Japanese visitors to Chiang Mai.

**Implications/Novel Contribution:** Chiang Mai, Thailand, is a popular destination for Japanese travellers, but a look through academic journals reveals that nobody has published any research on predicting the number of Japanese visitors staying in the city for an extended period. Therefore, this study substantially advances the existing body of literature.

Keywords: Long Stay Tourism, Classical Decomposition, Seasonal Simple Exponential Smoothing, Box-Jenkins, Combining Forecasts, Root Mean Square Error (RMSE)

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## INTRODUCTION

By 2060, one in every 2.5 people will be 65 or older, and one in every four will be 75 or older, as reported in the Annual Report on the Aging Society in Japan: 2016 (Cabinet Office Government of Japan, 2016; Fahmida, Kulsuma, & Reza, 2016). Therefore, International Retirement Migration (IRM) or Long stay migration of Japanese retirees to other countries offers a novel approach to addressing the social challenges of an ageing population (Chan, 2018; Ramanauskaite & Vaisnys, 2017; Yoshida, 2015). Meanwhile, a survey conducted by the Long Stay Foundation in Japan found that Thailand is one of the top ten preferred countries for Japanese long-stay tourism (Khaokhrueamuang, 2014; Komaladewi, Mulyana, & Jatnika, 2017; Sinh, Nga, Linh, & Tuan, 2016). Long-term Japanese visitors to Chiang Mai increased by 43% between 2007 and 2011, reaching 2,854. These visitors comprised the vast majority (80%) of the entire northern Japanese population (3,573). As a result, Chiang Mai is the third most populous city in Thailand, behind only Bangkok (35,935) and Chonburi (3,695) (Kongprasert, 2013). Although there have been numerous studies on the subject, only some have focused on the factors that lead Japanese tourists to stay in Chiang Mai for an extended period or on the factors that lead Japanese long-term residents to choose to extend their stay in the city. But there has yet to be research into a model for predicting how many Japanese visitors will stay for an extended period in Chiang Mai. This is why we are conducting this investigation. The study set out to estimate the number of Japanese visitors to Chiang Mai, for extended

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stays between January and July 2017. Further, develop a reliable model for predicting the volume of Japanese visitors to Chiang Mai, Thailand, who plan to stay for an extended period.

## LITERATURE REVIEW

Long stay tourism differs to mass tourism since all long stay all long stay tourists have to come back home finally (Hongsranagon, 2005; Sawatsuk, Darmawijaya, Ratchusanti, & Phaokrueng, 2018; Silva & Madushani, 2017). Thus, management to satisfactory services to tourists, destinations need to acquire reliable forecasts of future demand for accommodation, transportation, service staff and other related travel services (Wang & Lim, 2005). Additionally, Louw and Saayman (2013) stated that a lack of knowledge of future tourist arrivals may lead to missed opportunities or an overestimation of tourism demand. Therefore, forecasting long stay tourist arrivals are considerable for tourism long stay planning at all levels from government to a single tourist business and medical care service. Although time series model has various techniques suitable for forecasting, there are rarely studies applied forecasting model for predict to the number of long stay arrivals. Prior studies usually have used procedures in time series forecasting are the exponential smoothing or the ARIMA (Box-Jenkins) methodology. For instance, Gajić, Vujko, and Papić Blagojević (2015) estimated and validated an ARIMA model for forecasting long-stay visitors in Novi Sad, Serbia. Lorde and Moore (2008) used the time series modeling techniques, AR(1) and AR(2) to model and forecast the volatility in monthly international tourist arrivals to Barbados. Furthermore, most studies have applied time series modeling techniques. Song and Li (2008) reported that in the post 2000 empirical studies concentrated on the identification of the relationships between tourism demand and its influencing factors include evaluated the forecasting performance of the econometric models in addition to the identification of the casual relationship. Goh and Law (2011) studied 155 research papers published between 1995 and 2009, appears that the more advanced methods such as cointegration error correction model, time varying parameter model, and their combinations with systems of equations produce better results in terms of forecasting accuracy. Saayman and Saayman (2010) aimed to model and forecast tourism to South Africa from the country's main intercontinental tourism markets by naive, exponential smoothing and ARIMA models. Lin, Chen, and Lee (2011) tried to build the forecasting model of visitors to Taiwan using three commonly adopted ARIMA, Artificial Neural Networks (ANNs), and Multivariate Adaptive Regression Splines (MARS) methods. Singh (2013) generate one-period-ahead forecasts of international tourism demand for Bhutan by selecting appropriate model both ARIMA and exponential smoothing. Cuhadar (2014) determine the forecasting model that provides the best performance when compared the expost forecast accuracy of different exponential smoothing and Box-Jenkins models which were to forecast the monthly inbound tourism demand to Istanbul by the model giving best results.

On the other hand, many studies used combined forecasts to improve forecasting accuracy. For examples, Chu (1998) employ a combined seasonal nonseasonal ARIMA and sine wave nonlinear regression forecast model to predict international tourism arrivals. Before, Song, Witt, Wong, and Wu (2009) examined combination forecasting techniques for forecast tourism.

It can be noticed that there has been no published study in academic journals concerning the forecasting long stay Japanese tourist arrivals in Chiang Mai, Thailand. All this has led to point out on modeling and forecasting long stay Japanese that is main objective this study.

## METHODOLOGY

#### **Trend Identification**

A trend exists when there is a long-term increase or decrease in the data, It does not have to be linear. Sometimes the trend refers as changing direction, when it might go from as an increasing trend to a decreasing trend (Hyndman & Athanasopoulos, 2018). Therefore, Trend identification before deciding whether a stationary or non-stationary should be used to test initially. Non-parametric significance tests were used to identify statistically significant trend since they are not affected when the distribution of data is not normal, insensitive to outliers and are not affected by missing or censored data (Loftis, McBride, & Ellis, 1991). A non-parametric Daniels trend test is based on Spearman's rank correlation coefficient, rs. The null hypothesis H0: There is no trend vs H1: There is a trend. Firstly, the observations is ranked in ascending order (if two or more observations have the same value, their



rank are average ranking. Subsequently, the rank correlation coefficient, is calculated as;

$$r_s = 1 - \frac{6\sum d_t^2}{n^3 - 1} \tag{1}$$

where  $d_t$  is the difference between corresponding ranks of each observation, and *n* is number of observations  $Y_t$ . However, another method for testing  $r_s$  is a Z test (Ramsey, 1989) based on the statistic;

$$Z = r_s \sqrt{N-1} \tag{2}$$

The Z test has been advocated provide (Berenson & Levine, 1988; Marascuilo & Serlin, 1988).

#### Analysis of Seasonality

Seasonal effects depict the behavior patterns of data that occur in the periods of time of less than a year. The presence of seasonal component can be confirmed by inspecting the plot of the data and by the prior knowledge of the behavior of the time series (Kurukulasooriya & Lelwala, 2014). However, in this study, a non-parametric Kruskal-Wallis test is applied for assuring more than a visual inspection of the time series plot. The test statistic takes the form of.

$$H = \frac{12}{n(n+1)} \sum_{j=1}^{k} \frac{R_j^2}{n_j} - 3(n+1)$$
(3)

Under the null hypothesis of the same median, statistics H is a chi-square distribution with k-1 degrees of freedom; in this test,  $n_j$  is the number of observations in collection j, while n is the number of total observations in all the collections, and  $R_j$  is sum of the  $n_j$  observations of the collection j (j = 1, 2, 3,) (Khalil et al., 2017).

#### **Methodologies Used**

#### Classical decomposition

The classical decomposition method originated in the 1920s. It is a relatively simple procedure and forms the starting point for most other methods of time series decomposition. There are two forms of classical decomposition: additive decomposition and a multiplicative decomposition (Hyndman & Athanasopoulos, 2018). In the classical decomposition the variation is commonly decomposed in a trend:  $T_t$ , a seasonal effect or seasonal indicators:  $S_t$ , and a random error:  $\varepsilon_t$ . However, this study the multiplicative decomposition used to construct the forecasting model since the size of the seasonal effect appears to increase with the mean (Khalil et al., 2017), that would be written as

$$Y_t = T_t \times S_t \times \varepsilon_t \tag{4}$$

Traditionally  $T_t$  is the trend component that described by polynomials in the time t and a seasonal component.

$$T_t = \theta_0 + \sum_{j=1}^k \theta_j \frac{t^j}{j!} \tag{5}$$

Usually k = 0, 1, or 2. A seasonal component  $S_t$  with a period of a samples may be described by seasonal indicators (or dummy variables).

$$S_t = \sum_{j=1}^s \theta_j \delta_{tj}, \sum_{j=1}^s \theta_j = 0$$
(6)

where the  $\delta_{tj} = 1$  if t corresponds to the seasonal time point *i*, and otherwise  $\delta_{tj} = 0$ .

#### Seasonal simple exponential smoothing

Exponential smoothing forecasting can be considered as one of the most popular forecasting techniques since the 1950s (Osman & King, 2015). A lot of empirical studies and forecasting competitions, shows that the usefulness of the exponential smoothing technique for instance Makridakis et al. (1993). Formally, the multiplicative seasonal simple exponential smoothing with no trend equation takes the form of

$$Y_{t(m)} = S_t I_{t-p+m} \tag{7}$$



$$S_{t} = \alpha(\frac{Y_{t}}{I_{t-p}}) + (1-\alpha)S_{t-1}$$
(8)

$$I_t = \delta(\frac{Y_t}{S_t}) + (1 - \delta)I_{t-p} \tag{9}$$

where  $\hat{Y}_{t(m)}$  is smoothed forecast for m periods ahead from origin t,  $S_t$  is smoothed level of the series,  $I_t$  is seasonal indices,  $\alpha$  is smoothing coefficient for level,  $\delta$  is smoothing coefficient for seasonality, p is number of periods in the seasonal cycle, and  $Y_t$  is the time series in period t.

## ARIMA (Box-Jenkins) methodology

The ARIMA models rely on a statistical modelling theory known as the Box-Jenkins methodology (1970 and consists of autoregressive and moving average parameters. However, the ordinary ARIMA model (p, d, q) unable handle the data, since its seasonal component, therefore ARIMA (p, d, q)(P,D, Q)s was used (Çuhadar, 2014). The equation of seasonal ARIMA model can be written as (Singh, 2013).

$$(1 - \phi B - \phi_2 B^2 - \dots - \phi_p B^p)(1 - \beta_1 B^s - \dots - \beta_p B^{ps})Y_t = \mu + (1 - \Psi_1 B - \Psi_2 B^2 - \dots - \Psi_q B^q)(1 - \theta_1 B - \theta_2 B^{2s} - \dots - \theta_Q B^{Qs})\varepsilon_t$$
(10)

where AR(p) Autoregressive part of order p, MA(q) Moving average part of order q I (d) differencing of order d ARs (P) Seasonal Autoregressive part of order P Mas (Q) Seasonal Moving average part of order Q, Is (D) seasonal differencing of order D

S is the period of the seasonal pattern appearing

#### **Measuring Forecast Error**

The goal of the forecast is to minimize error or the predicted values have to closer the real values. Therefore, after the model specified, accuracy of the best forecasting method was determines. There are several criteria that used to compare the method. This study used by Root Mean Square Error (RMSE).

$$RMSE = \sqrt{MSE}$$

$$MSE = \frac{1}{n} \sum_{t=1}^{n} \epsilon_t^2$$
(11)

### **RESULTS AND DISCUSSION**

All data in this study obtained from the Chiang Mai Immigration Office that recorded in monthly during from January 2014 to July 2017 a total of 43 months. Then the data were classified into two sets. The first data set for January 2014 to December 2016 for 36 months were used to build the forecasting model by the three methods of Classical decomposition, Seasonal simple exponential smoothing and Box-Jenkins. The second data set for January 2017 to July 2017 a total of 7 months were used to compare the earlier three methods of the forecasting accuracy model via the criteria of RMSE.

The data on the number of long stay Japanese tourist arrivals to Chiang Mai for period January 2014 to December 2016 is shown clearly in Figure 1. It was found that the plot exhibited no trend in the data, but may be seasonal fluctuations.

According to test whether a linear trend and seasonal occur, were found the Daniels trend test shown that no significant trend. Meanwhile, non-parametric Kruskal-Wallis test was found the significance of seasonal at the significance level of 0.05.





Figure 1. The number of long stay Japanese tourist arrivals to Chiang Mai (January 2014 December 2016)

Table 1: Model summary of trend and seasonal analysis						
Testing	Methodology	Statistical Test	<i>p</i> -value			
Trend	Daniels trend test	Spearman's rho = $-0.051$	0.768			
Seasonal	Kruskal-Wallis test	$\chi^2 = 27.53$	0.004*			
* <i>p</i> -value < 0.05						

#### **Classical Decomposition Method**

According to the data had indicated seasonal effect since seasonal decomposition was applied to identify. Consequence, seasonal index was obtained, the seasonal index value describes the effect of seasonal oscillation on the data periodically. Seasonal index values are shown in Table 2.

Table 2: Seasonal index	of the data
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Period	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Seasonal Index Value (%)	130	115	127	74	99	72	73	104	104	85	103	115

## Seasonal Simple Exponential Smoothing

For, the data in this study have an effect of seasonal then the seasonal simple exponential smoothing are applied. The smoothing coefficient from the equation (7) to (9) are estimated by minimizing the Sum of Square Error (SSE) and converged in probability to a global solution of RMSE. The seasonal simple exponential smoothing solution was solved under the GRG Nonlinear method in Solver add-ins of the Excel program. Finally, the model smoothing parameters which provide the smallest RMSE ware determined as  $\alpha = 0$  is smoothing coefficient for level,  $\delta = 0.828436$  is smoothing coefficient for seasonality.

## **ARIMA (Box-Jenkins) Methodology**

Firstly, the ARIMA (Box-Jenkins) methodology is depend on the stationarity of the series. However, the data in this study present seasonal which is not stationary. Since using first order seasonal differencing that would be written as is employed to the data to remove seasonal before an ARIMA model can be fitted.

$$Z_t = \nabla_{12}^1 Y_t = Y_t - Y_{t-12} \tag{12}$$

The Autocorrelation (ACF) and Partial Autocorrelation (PACF) plot of first difference of long stay Japanese tourist arrivals in Chiang Mai data are shown in Figure 2.









(b)

Figure 2. ACF (a) and PACF (b) plot for first seasonal difference of monthly data

From Figure 2 (a), the ACF drop to zero exponentially mentioning a stationary behavior (Shumway & Stoffer, 2000). Consequently, the ACF of the stationary series peak at h = 1s, 2s, 3s; while for PACF, it peaks at h = 1s, 2s. On the other hand it means that the ACF is cutting off after lag 3s and the PACF is cutting off after 2s. Accordingly, the model can be (i) AR (2) (ii) MA (2) or (iii) MA (3). However, among the modes only a model that ARIMA with p = 0, d = 1 and q = 2 process has lowest MSE. Since, ARIMA (0, 0, 2)(0, 1, 0) model has been selected for forecasting. Then, the fitted ARIMA (0, 0, 2)(0, 1, 0) model selected for long stay Japanese tourist arrivals. Meanwhile, the model parameters are estimated using Least Square methods is shown by

$$Z_t = 1.090 - 0.697e_{t-1} - 0.549e_{t-2} \tag{13}$$

## **Diagnostic Checking**

After parameter estimation all 3 models, the model has to assess by checking the model assumptions are satisfied whether. The basic assumption is that the assumption of residual which should be independent and normally distributed with zero mean and constant variance. Testing for independence against serial dependence is a fundamental problem in time series analysis. To determine whether a time series,  $Y_t$  or  $Z_t$ , is independent, the ACF of the series is considered (Yürekli, Kurunç, & Öztürk, 2005).





Figure 3. The ACF plot for residual of forecasting methods

Figure 3 (a), 3(b) and 3(c) show the ACF plots of the residual of the forecasting classical decomposition, seasonal simple exponential smoothing and Box-Jenkins method, respectively. The x-axis represents the number of lags. Dashed red lines indicate 95% confidence interval. In conclusion, all of 3 forecasting models are suitably fitted because of the ACF plots varies within 95% CI bounds ( $\pm 1.96/\sqrt{N}$ ), where *N* is the number of observations upon which the model is based (Hejase & Assi, 2012).

However, there are various tests that performed for testing constant variance, then in this study used Levene's test. Meanwhile, several statistical tests used for diagnostic checking of normality. In this study Anderson-Darling was used for the diagnostic checking.



Table 5. Seasonal muck of the data							
<i>p</i> -value							
Statistics Test	Classical Decomposition	Seasonal Simple	Box-Jenkins				
		Exponential					
		Smoothing					
t	0.823	0579	0.714				
Levene's test	0.162	0.166	0.137				
Anderson-Darling test	0.45	0.421	0.453				
	Statistics Test Levene's test Anderson-Darling test	Operation     Operation       Statistics Test     Classical Decomposition       0.823     0.162       Anderson-Darling test     0.45	P-value       Classical Decomposition       Seasonal Simple         Statistics Test       Classical Decomposition       Seasonal Simple         Exponential       Smoothing         0.823       0579         Levene's test       0.162       0.166         Anderson-Darling test       0.45       0.421				

Table 3: Seasonal index of the data

\* *p*-value < 0.05

Table 3 shows the computed *p*-value of the residual testing for each method. As the result *p*-value are greater than the significance level alpha = 0.05, then all of the null hypothesis could not reject.

#### CONCLUSION, RECOMMENDATIONS AND IMPLICATIONS

For the first time, the aim of this study was to predict the number of long stay Japanese tourist arrivals to Chiang Mai, Thailand in the period January to July 2017. And, construct the appropriate forecasting model which classical decomposition, seasonal simple exponential smoothing and Box-Jenkins was compared. However, finally a combined approach was added employ since in recent years, researchers have admitted combining as a not difficult and available approach to decreasing forecast error (Graefe, Armstrong, Jones Jr, & Cuzán, 2014). Combining forecasts (or composite forecasts) refers to the averaging of independent forecasts which these forecasts can be based on different data or different methods or both additionally the averaging is done using a rule that can be replicated, such as to take a simple average of the forecasts (Armstrong, 2001). The basic equation for combining approach is as follows;

$$\hat{Y}_{4t} = w_1 \hat{Y}_{1t} + w_2 \hat{Y}_{2t} + w_3 \hat{Y}_{3t} \tag{14}$$

where  $\hat{Y}_{1t}$ ,  $\hat{Y}_{2t}$  and  $\hat{Y}_{3t}$  is forecasting of the classical decomposition method, Seasonal simple exponential smoothing, and the ARIMA (Box-Jenkins) Method, respectively.

 $\hat{Y}_{4t}$  is forecasting of the combining forecasting  $w_i$  is coefficient of each forecasting method i = 1, 2, 3, 4 Therefore, using time series combining forecast and parameters was estimated using least square method. Model equations are as follows;

$$\hat{Y}_{4t} = 0.9634\hat{Y}_{1t} + 0.519648\hat{Y}_{2t} - 0.4906\hat{Y}_{3t} \tag{15}$$







Figure 4. Residual diagnostic checking of the combining forecasting approach



Table 4. Polecast performances and RWSE of model							
Time	Actual	Classic	SESS	Box-Jenkins	Combined		
Jan 2017	90	102	97	104	101		
Feb 2017	97	90	91	100	89		
Mar 2017	93	99	104	108	99		
Apr 2017	51	58	61	63	57		
May 2017	74	77	75	75	77		
Jun 2017	50	56	59	60	56		
Jul 2017	55	57	61	64	57		
RMSE		6.68	7.94	10.49	6.35		

Table 4: Forecast performances and RMSE of model

Based on the analysis of the RMSE in Table 4, it may be concluded that the combining forecasting approach is slightly better compared to the other models. In this study, the three forecasting approaches are considered. However, another approach in data science (e.g., the neural network) which popularity that may be more accurate or suitable.

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